

THINGS THEY DON'T TEACH YOU 'ON THE TOOLS*' ABOUT THE MINING INDUSTRY

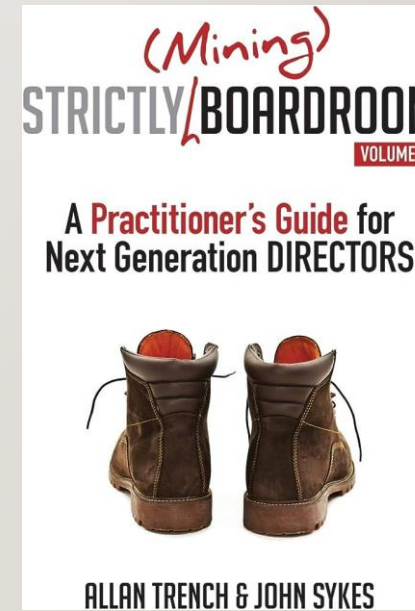
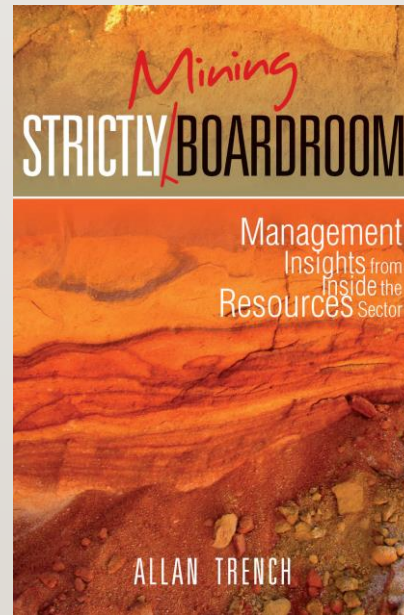
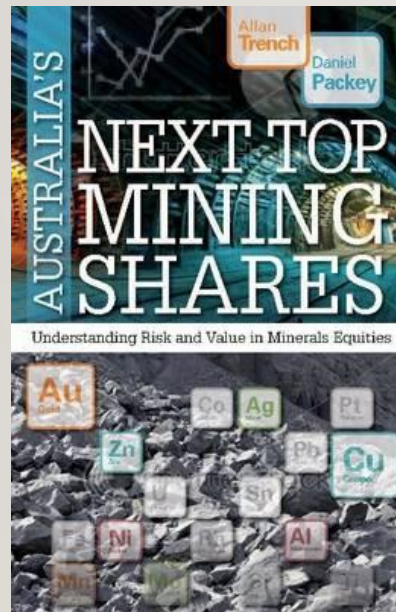
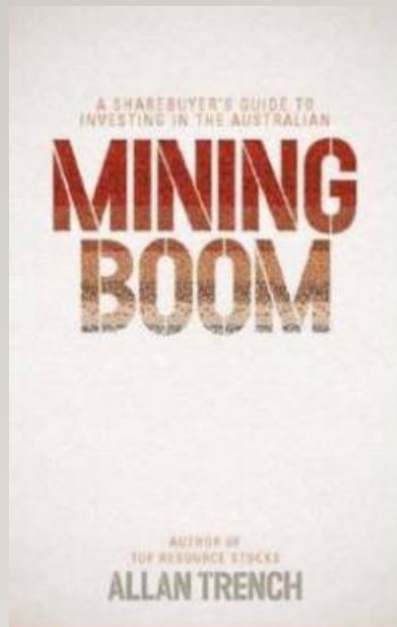
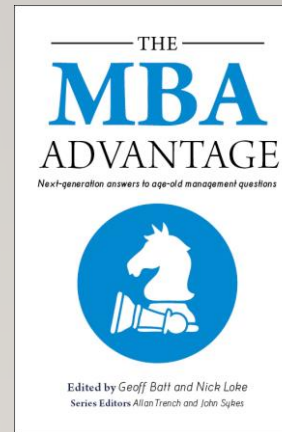
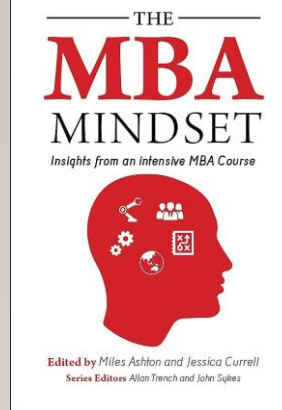
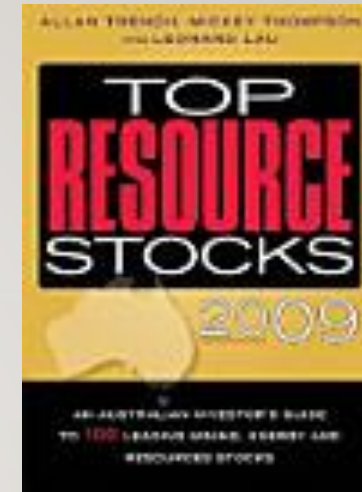
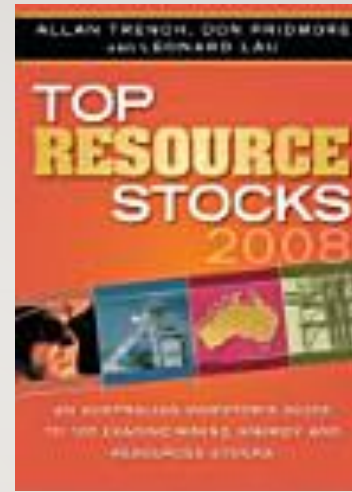
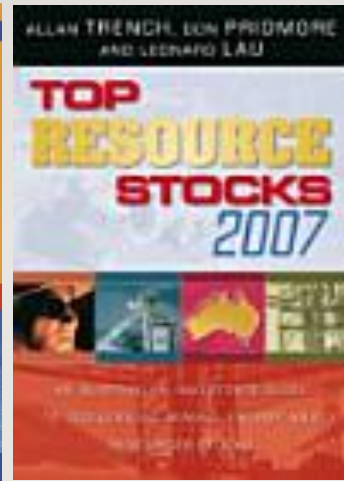
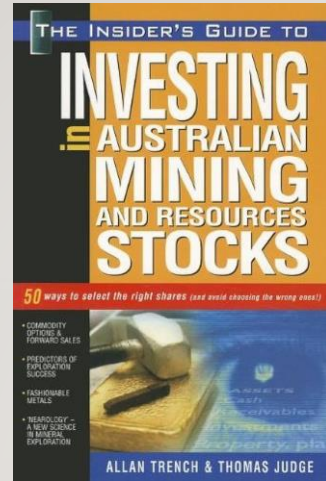
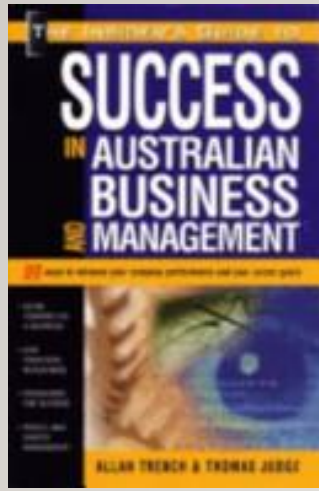
Meaning: *On the Tools* – In the frontline, doing real work – which for the purposes of this presentation means working on the technical side of the industry, including on-site.

* Nor do they teach you this at undergraduate level at Uni – not in geology, engineering, law, commerce..etc

ALLAN TRENCH



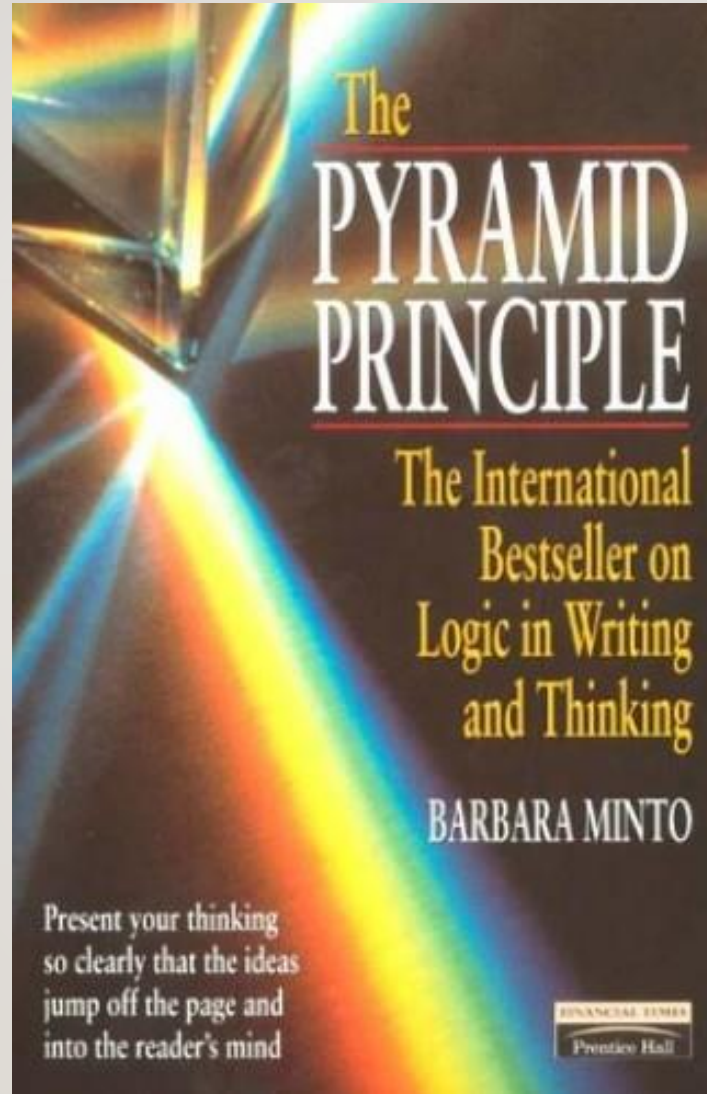
I like books – with multiple worst-sellers for 20 years



10 better books than I have ever written that you should read

Not a “Top 10” ranked list

All these books are #1



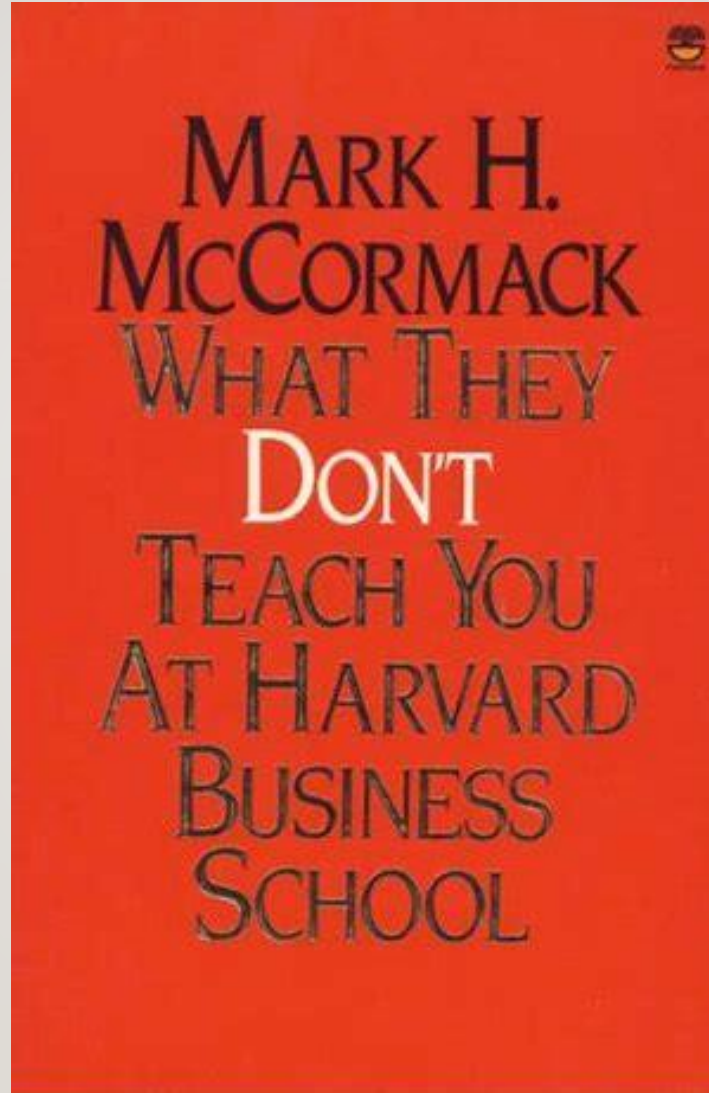
Effective communication

- Written
- Spoken

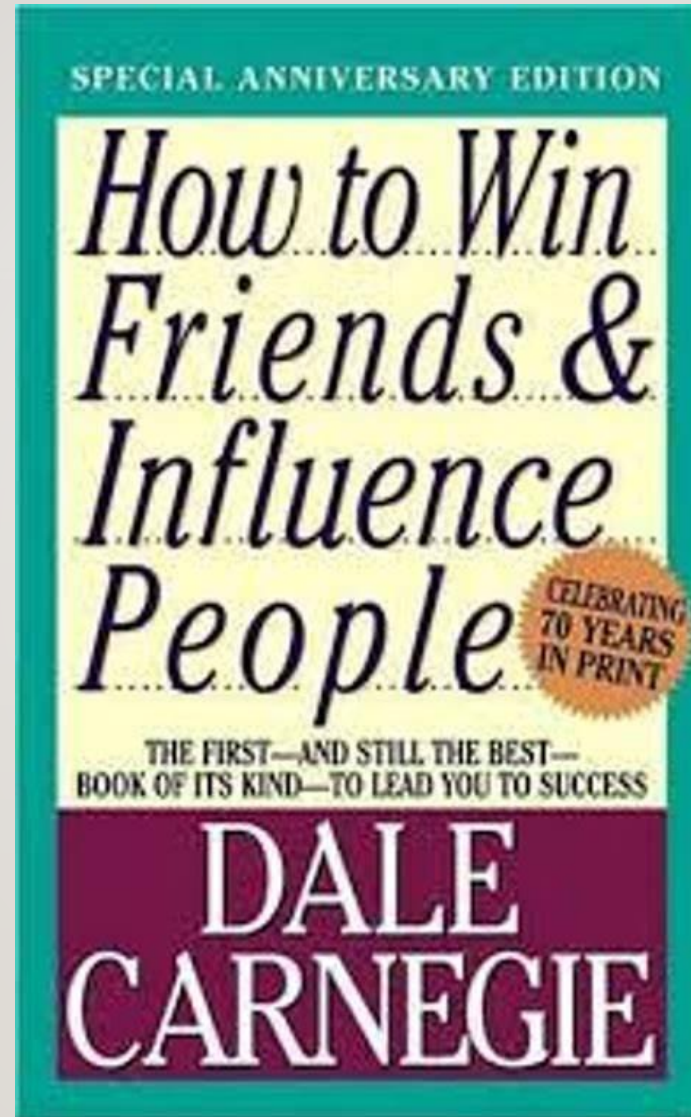
How to communicate

- At C-suite level
- At Board level, &
- For highest impact

Being tactically smart in all people interactions



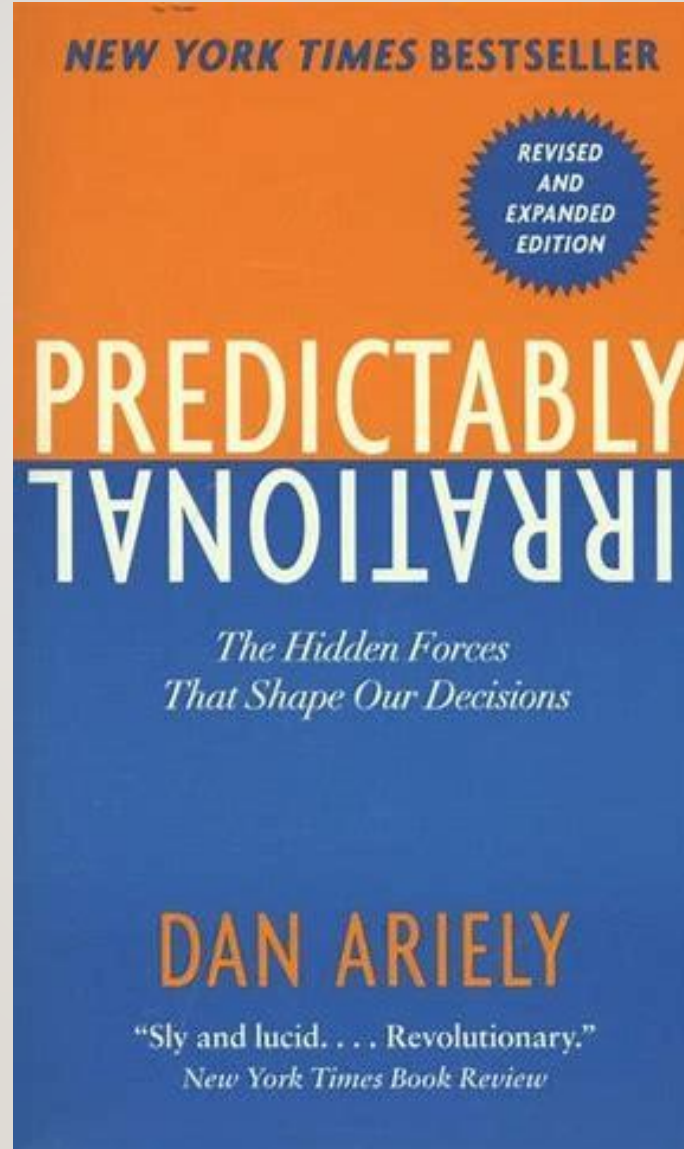
Being tactically smart in all people interactions – and nice too



Knowing people – whether they are Givers, Takers – or Matchers



Knowing about biases and their impact on decision-making



Knowing the origins of the 'science' of management efficiency

The Principles of Scientific Management

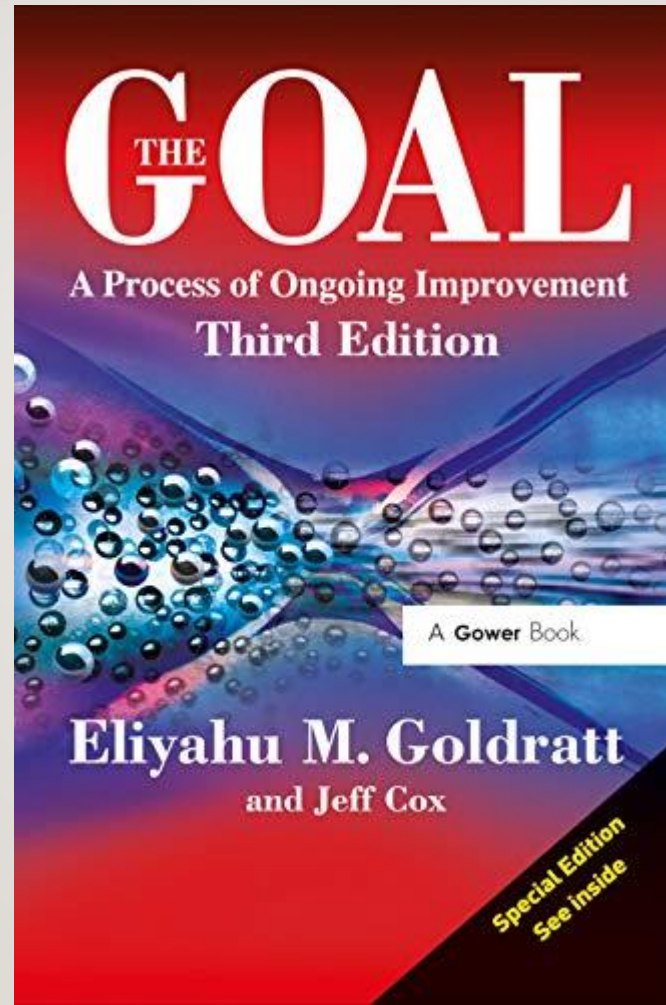
Frederick Winslow Taylor



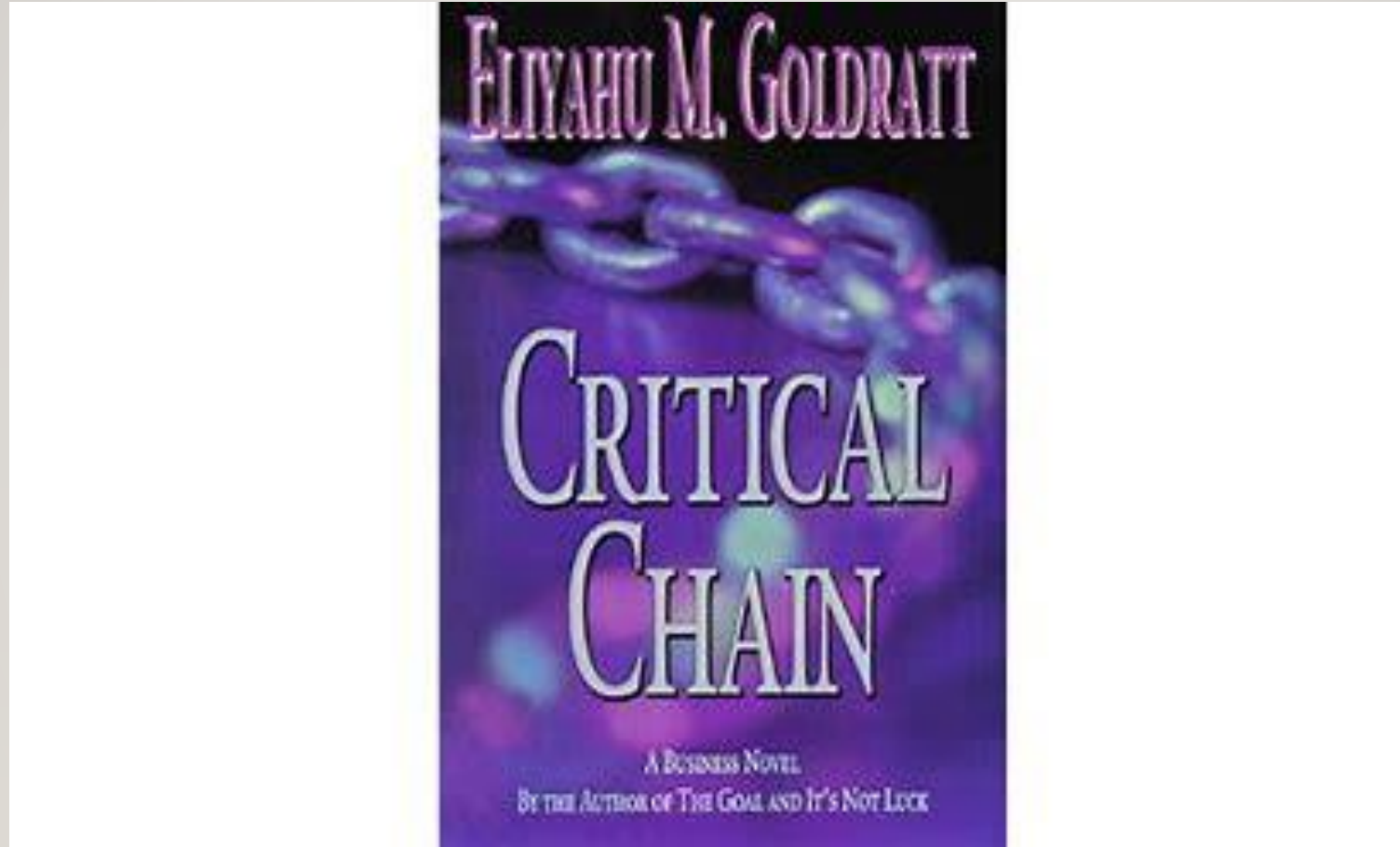
"Taylor's book is not merely the precursor of modern organization and decision theory, it is in many respects its origin... A seminal work: an often misinterpreted work; and an indispensable source of administrative theory."

— Arch T. Doxson, Cornell University

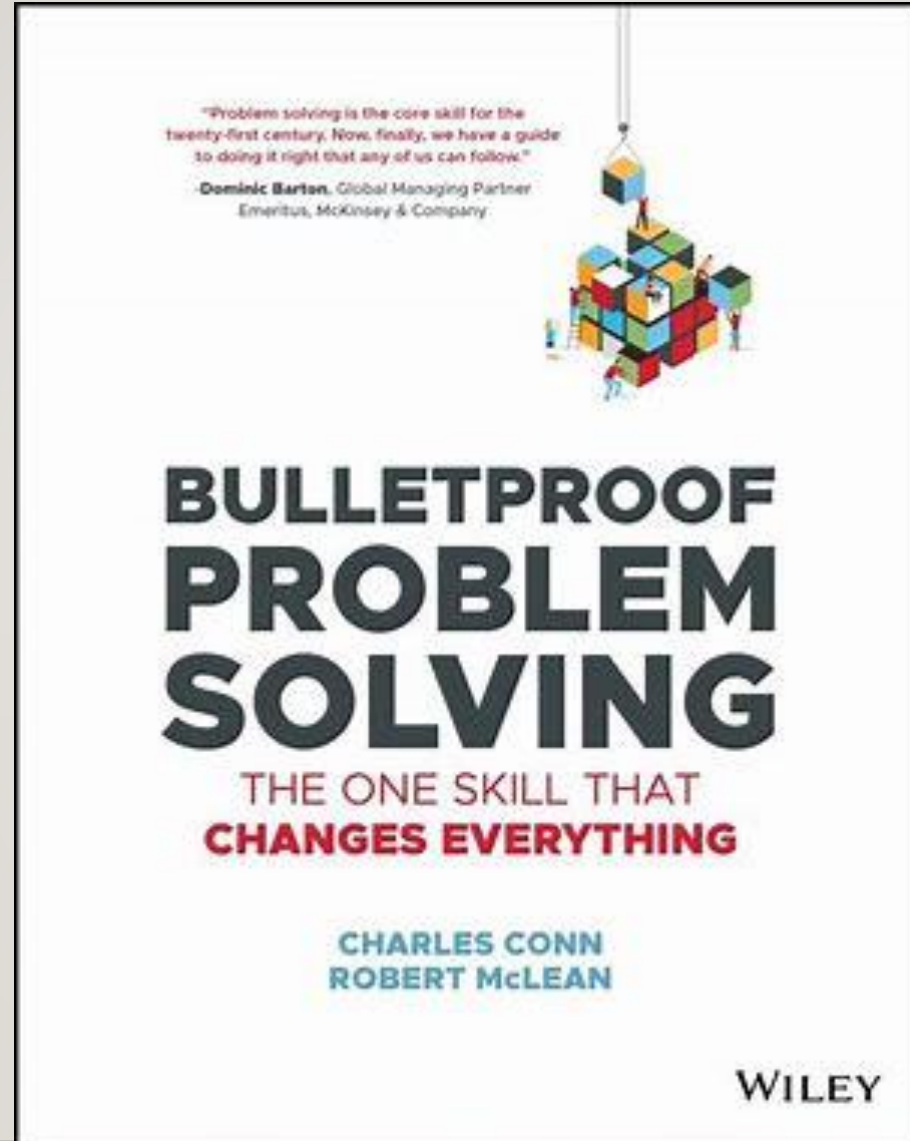
...and how the thinking on operational efficiency evolved



Knowing projects are very different to ops...and how to manage them



Knowing why management consultants get paid so well



...and understanding game theory in practice

